Fractional Finance Partner - East Midlands

Organisation	Northstar Partnership
Location	Derbyshire, Leicestershire and Nottinghamshire
Working arrangement	Self-employed, portfolio-based opportunity
Income	You set your own day rates and bill through your own limited company

Build your own fractional career. Do not build it alone.

You may have spent years building a successful career as a Finance Director, Financial Controller or senior finance leader.

You know that your experience could make a real difference to SME Business Owners. You may also be ready for more control over your time, the clients you work with and the kind of work you do.

But taking the leap from a senior industry role to working independently can feel daunting.

Where will the first client come from? How will you establish credibility? What should you charge? And after years of being surrounded by colleagues, will working for yourself feel rather lonely?

Northstar Partnership offers a different way to make that transition.

The opportunity

Northstar is an established team of six experienced business leaders, currently working with more than 60 companies across the East Midlands.

We are looking for an experienced Finance Partner who wants to build their own portfolio of fractional clients while remaining part of a supportive and credible team.

You will provide practical, senior-level financial leadership to owner-managed businesses that need more than traditional accountancy support but do not require - or cannot yet justify - a full-time Finance Director.

What you could help clients with

Depending on each client's needs, your work could include:

- Creating brilliant, informative monthly management packs.
- Helping owners understand what the numbers are really telling them.
- Improving budgeting, forecasting and cash-flow management.
- Establishing meaningful financial measures and reporting.
- Turning financial information into better commercial decisions.
- Mentoring and developing internal finance team members.
- Supporting growth plans, acquisitions and due diligence.
- Helping owners build stronger, more valuable and less owner-dependent businesses.
- Providing experienced financial input at leadership-team meetings.

The emphasis is on practical financial leadership - not simply producing another set of accounts.

What you will gain

You will remain independent. You will control your own diary, choose the clients you want to work with and set your own day rates.

But you will not be doing it alone.

You will benefit from:

- An established Northstar brand and professional market presence.

- The credibility of joining a team that already works with more than 60 companies.
- Experienced Partners with whom you can share ideas and challenges.
- Opportunities to collaborate with our Strategy, Sales, Marketing, TAB and business advisory Partners.
- A stronger platform from which to position your experience at an appropriate senior-level day rate.
- The freedom to build a portfolio that reflects your interests and ambitions.
- The satisfaction of helping SME Business Owners make better decisions and improve their businesses.

The person we are looking for

You will have substantial senior finance experience and be able to sit alongside a Business Owner as a trusted commercial adviser.

You are likely to be:

- Commercial and practical, rather than interested only in technical accounting.
- Comfortable explaining financial information in plain English.
- Confident challenging owners and leadership teams constructively.
- Interested in the whole business, not just the finance function.
- Able to build strong, long-term client relationships.
- A self-starter who is prepared to develop their own network and client portfolio.
- Generous with your experience and willing to contribute to the wider Northstar team.

Please read this part carefully

This is not a salaried position or a guaranteed diary of clients.

You will operate independently through your own limited company and will be responsible for developing your own client portfolio. Northstar provides a credible brand, an established team and a stronger platform from which to build - but we cannot build the business for you.

The right person will value their independence while also wanting the support, shared experience and camaraderie that come from being part of a team.

Interested?

If you would like more control over your working life without having to build everything by yourself, we would be pleased to have an informal conversation.

Please apply with your CV or LinkedIn profile and a short note answering:

How would an SME Business Owner be better off after working with you - and what gives you confidence that you could build your own client portfolio?

James@northstarpartnership.co.uk