Peer Board Facilitator and Business Coach - Leicestershire

Organisation	Northstar Partnership / The Alternative Board
Location	Leicestershire
Working arrangement	Self-employed Contract Facilitator
Income	Revenue share based on the TAB Members you recruit and support

Build a coaching business with recurring income - not a constant search for the next assignment

Are you an experienced business leader, coach or adviser who would like to build a substantial coaching practice of your own?

Perhaps you have already moved into coaching or consultancy but find that the work is less regular than you hoped. Projects finish, clients move on and too much of your time is spent searching for your next assignment.

Or perhaps you are still in a senior industry role and would like greater control over your time and career, but do not want to invent a coaching proposition and build a business entirely from scratch.

Northstar Partnership is looking for the right person to launch and grow The Alternative Board Peer Boards in Leicestershire.

The opportunity

The Alternative Board - TAB - brings together owners of non-competing businesses in monthly Peer Boards, supported by individual coaching and a range of proven business tools.

Northstar owns the TAB franchise for Derbyshire, Leicestershire and Nottinghamshire. Our existing team runs eight TAB Peer Boards and, through TAB, we currently work with more than 40 companies. Across TAB and Northstar's wider services, the team works with more than 60 companies in total.

We now want to develop TAB's presence in Leicestershire.

You will recruit and build your own Peer Boards, facilitate the monthly meetings and provide individual coaching to each Member. You will operate independently while remaining part of the wider Northstar team.

This creates the opportunity to develop recurring monthly income from long-term client relationships. Although TAB Members have no long-term contracts and are free to leave at any time, the average UK Member tenure is more than 4.5 years.

What you will do

- Build relationships with SME Business Owners across Leicestershire.
- Generate your own prospective Member conversations and appointments.
- Recruit the Members required to launch and grow your Peer Boards.
- Facilitate engaging monthly Board meetings.
- Provide individual coaching to each Member.
- Use TAB's established tools and processes to help Members improve their businesses.
- Develop Member relationships, retention and referrals.
- Contribute to and collaborate with the wider Northstar Partnership team.
- Build towards running at least two successful Peer Boards.

What you will receive

You will benefit from:

- TAB's proven Peer Board and coaching model.
- An established brand and clearly defined client proposition.
- TAB training, tools, processes and proprietary materials.
- The credibility of joining a Northstar team that already runs eight TAB Boards.
- Experienced colleagues with whom you can share ideas, challenges and opportunities.
- Support during the launch and development of your Boards.
- The freedom to manage your own time and build your own business.
- The potential to create increasingly dependable recurring monthly income.
- The opportunity to make a meaningful difference to Business Owners and their lives.

The person we are looking for

You will have substantial hands-on business experience that SME Business Owners can relate to, or strong coaching credentials supported by sufficient real-world commercial experience.

When a Business Owner meets you, we want them to think: "I would benefit from spending time with this person."

You will need:

- Credibility: Business experience, judgement and insight that SME Business Owners will value.
- Curiosity: A genuine interest in other people, their lives and their businesses.
- Confidence: The ability to open doors, initiate conversations and invite owners to join your Board.
- Commercial drive: The determination and discipline to build your own Member pipeline.
- Ownership: A willingness to take personal responsibility for launching and growing your Boards.
- Commitment: The time, energy and financial runway required to build the business properly.

Previous coaching experience would be helpful, but your attitude, business credibility and ability to develop relationships will be equally important.

Please read this part carefully

This is not a salaried position, an established Board waiting to be handed over or a ready-made list of clients.

It is a self-employed opportunity to build your own coaching and Peer Board practice under the Northstar and TAB umbrellas. Your income will depend on the number of TAB Members you recruit, retain and support, and no minimum income is guaranteed.

Northstar and TAB will provide the model, brand, training, tools and support. We will be invested in your success - but we cannot build the business for you.

The successful candidate will be required to complete TAB's training programme. The full commercial arrangement, including the revenue-share model, will be explained transparently before either side commits.

Interested?

If you would like to spend less time searching for your next coaching assignment and more time working with Business Owners who choose to stay with you, we would be pleased to have an initial, informal conversation.

Please apply with your CV or LinkedIn profile and a short note answering:

What gives you confidence that you could recruit the Members and successfully launch your own TAB Peer Boards in Leicestershire?

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